

HARNEY COUNTY HISTORY PROJECT

AV-Oral History #440 I – Side A

Subject: Dale White

Place: Burns, Oregon

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Interviewer: Pauline Braymen

DALE WHITE: ... these men have been involved with economic development programs and the regional strategy programs. And ... really taken interest when there is any possibilities in anything that could be a betterment to the community, whether it's just economic development, cleaning up the community, or doing the grants for these facelifts to downtown. All those types of things Mark (last name) has ...

But the thought I would like to leave is that primarily the Chamber managers have spent all their time arranging the ... dinner and the annual banquet, but have not done any community betterment type activities. And that has been reversed under Mark. You know he has been out trying to bring business to the community, to try to do things that makes the business --- makes the business community better and stronger and it just makes the whole community a better place in which to live. It obviously, the other thing ... the City of Burns has a bigger percentage of the gas tax, or not the gas tax, but the motel tax, so that the Chamber would have the type of funds to use ... And he has been really involved in some of these tourism projects.

PAULINE BRAYMEN: Well he is on that, member of that Eastern, what is it Eastern Oregon Tourist Association.

DALE: I don't know what the right name is, but he is, yeah.

PAULINE: Yeah.

DALE: He has been to some of the Oregon Rural Development ... and he is looking in to becoming involved with a statewide perspective. So he sees what is going on in the rest of the state, and then can pick and choose the best ... I think the Chamber has just moved up the ladder several rungs under his leadership. And the other thing he has done, he has established ... that may be some of his problems, ... But nevertheless I think it's a fact of life that there is a strong federal presence here. You got to be able to work with those people, and be able to communicate with them. And I think ... federal and state agencies. And through that, he has just helped tell the story of Harney County to the statewide audience so that it has brought the level of consciousness up. So that when something takes place, and there is a program out there that could help us, people start to think about Harney County. He has made us known and ...

PAULINE: That was one of the things I wanted to hit on was the contacts that he made at some very high level --- at state, and regional and federal levels.

DALE: Yes. ...

PAULINE: I will do that --- so I don't lose track here --- the interpretive center.

DALE: Uh huh. He has been involved with that all the time. He was a big player. It didn't work out, but he was still a great, it was a great idea, which was our round barn learning center at the high school. Mark was one of the major players in doing that. He is just, I think, made the Chamber position, what a Chamber position should be. And his

being there, taking the lead and trying to promote the welfare of the business people primarily. But the community as a whole ... taking steps to equip himself so that he can have the greatest influence whether it be at the state or federal level to help get those programs up and running. We're going to miss that type of ability.

Anyway, the other thing we wanted to mention, he has established a real credibility with the Chamber of Commerce around the state. You know he has been involved in the work through the --- when we went through the squad analysis ---

PAULINE: Yeah.

DALE: --- and the ... analysis. What was that called? It was a plan; I forget what they called it now. Those guys still meet every ---

PAULINE: Yeah, CRT.

DALE: Yeah, CRT. He also applied and he has worked ... that money to do an evaluation of the business community and what the, the listing of all the businesses. What might be their needs so that if there was any other assets to what they could do, so if we get any prospective businesses we would know who to contact. Just a lot of real positive things ... in the retail ... really been involved in this tourism alliance.

PAULINE: Yeah. They've got a new brochure put together. What do you call that, the economic development package?

DALE: Yes, that would be close. ... proposed then. We got that through ... so that we have a marketing brochure for economic development. Yeah. And just one of the things he has done, you know, what he has done and the credibility he has been able to establish. He just developed the Chamber as a focal point for anybody outside the community that was looking for anything to do with this community, the contact with, to start out with.

Mark --- you know, if the Chamber wasn't the primary player through his working and all facets of the community, he could point that person to who to see, or take them to that person to see. He didn't have any trouble finding ...

PAULINE: Yeah. Well these are some of the things that I had vague knowledge of, and you will help me put it into concrete terms. I don't intend to quote you as the source, but I'm going to just, you know ---

DALE: Kind of an overview of all the things that ...

PAULINE: Yeah, and see what --- I told Jean (last name) today what I was going to do. She is thinking too, so maybe if we've missed some things she can add to that. Yeah.

DALE: Yeah. ...

PAULINE: Yeah. But she is pretty down right now.

DALE: She is scared, because she has come in there and asked us, what happens with the ... Apparently some of those on the board, they don't think that this act ... providing contracting with a federal agency, that's an appropriate ... She is scared that they may throw her out of the Chamber.

PAULINE: Yeah. But she said today that she made that little green brochure up, and she has been distributing that down at the employment agency, and various places, and she said people are just coming to her. She has had more activity in the last couple of weeks, and she was up about that. But ---

DALE: Yeah because, you know, actually through the Chamber, and it's not only the Chamber but ... their share should get due credit through the PRIDE organization. We've been looked at --- one of the outstanding examples to the state of the community picking itself up off of the floor and working together to develop a positive attitude. And

clean ourselves up, and just take a good look at ourselves and make changes so that the, with our community in which people hope to come to, to work and to live. You know all of us that ... you know until you can see it through somebody else's eyes you don't realize how bad ... at one time. And we liked it ... whatever way it was.

PAULINE: Yeah.

DALE: But to outsiders we didn't make a very good presentation.

PAULINE: No.

DALE: And you know I think we just, we've done that now. In fact I don't know how many people I've had in the last year, at various state meetings, said, "Well I don't know, things really look like they're going good in Burns. I can't understand how you guys have spruced it up, and you look alive, and you've got murals, and it just looks like the community is vibrant and alive." I hate to tell them though, that it really hasn't much changed as far as the economy or anything, it's just the attitude of the people.

PAULINE: The people, yeah. Well I ---

DALE: See that's, I just hope that somehow we don't get a Chamber manager who will reflect the Chamber Board, because that is a negative attitude instead of a positive attitude. If they get back into that thing, you know we're going to lose years and years of real accomplishments.

PAULINE: Well that's the thing. The calls will still come to the Chamber, and how they're fielded makes all the difference in the world.

DALE: That's right. Because right now it's been established, it's a place to contact, and it has been handled very effectively, efficiently, and positively. And if we don't continue

to do that, our initial contact with the world is going to go from the very positive, to very negative.

PAULINE: Well I think that gives me some ammunition. The other thing that we were, kind of like to go over some of the things that you said at PRIDE Monday about help that might be available for economic development sources. And both Ted Variolie and Cooley mentioned it yesterday too that this, all this talk about funding for dislocated workers, one thing and another, had never been ---

DALE: That ... true.

PAULINE: I was wondering if we could tie things down a little bit.

DALE: What you need to do is go talk to Judy Dwyer on that. She will give you the real --- but I'm on the --- there is the six of us counties that do the JTPA, Eastern Oregon Manpower Consortium, and Judy is the one that does it here and the Malheur County, and the office down there at the ... building. But we've had all kinds of money that has went into dislocation worker training assistance, education, you know. The one thing is true, what they said, is that we haven't been able to provide them with the training that would get them jobs here, unfortunately. But we have been able to provide them with the training assistance to go to college, go to trade, assist them financially while they're doing that. There has been a lot, a lot of money now, you know. And they were getting mixed up with what was promised on the West Side. That has nothing to do with ---

PAULINE: Yeah, nothing to do with these guys.

DALE: --- that was the ... money, which is nothing --- But there has been all kinds of dislocated worker money through the Job Training and Partnership Act for the last 8 or 10 years, or maybe longer. And, you know, we are through the Manpower Consortium,

we have provided all kinds of worker assistance, you know, starting out just how the --- just how to write a resume, and how to present yourself to an employer. When you got guys out here who have worked at the mill all their life, never had to ---

PAULINE: Never had to look for a job.

DALE: --- look for a job. We teach them how to look for a job, how to present yourself, what you say, how you like that. And then if they, they're willing to go ahead and look for some other training, you know, that's been available. But Judy can fill you in on all of that.

PAULINE: Okay.

DALE: But there has been a lot of money made available to worker relocation and training in Harney County. But they just went on ... what they were talking about. What we've got for assistance here, number one we've already got a commitment from the State Economic Development Department for technical assistance money, for whatever is needed in a feasibility marketing study. Whatever is required in a business or a financial institution, you want to look at if we were going to purchase out here. We can really get that --- In fact we met Mike ... Tuesday, and we met at Snow Mountain, and Tecton, and then we went over to the millwork plant. And, just to let them know all these different sources of help that would be there. So if they had any contacts, whether they were at the sawmill, millwork, or whatever, we would be able to provide assistance.

Now there is --- the general statement we left them with is that we got calls from the federal people, the state people. We didn't have to call them, they read about it in the paper, and they called up and said, "We just want you to know that whatever it is that you need, if there is any way that we can provide it for you, we'll do it. We want to do

whatever is within our power to see as many of those jobs as possible, and whatever we have to do to make that, accomplish, we'll do it." And then the Idaho Economic Development District, they're ... saying what do you need? If you need some real help in putting together programs, I'll come over here for as long as it's needed. Mike Burton, who is our regional business officer, economic development, has been here two or three times already, and he'll be back as often as necessary. He'll be back the next time, Tuesday, because we missed all these people. He said, "You write down all the questions that you think that should be asked, and we'll take all of those thoughts that you had, and put them into a, what we think that needs to be provided. And send them out for a consultant, and provide us a business plan and redevelopment study, and those things." There is loan funds through the economic development department. There is loan funds, the county has through the revolving loan fund that we got in Central Oregon --- inter-governmental council. Got a call from Ann Berbiner of the ... state --- and you've met Ann.

PAULINE: Uh huh.

DALE: She's a State Director of the Federal Economic Development Department, saying ... anything she could do, and anytime she needed to come over she would do it, and make any of her programs available. And last Friday when I had a state economic development commission meeting I couldn't go, there was also an Oregon Rural Development committee meeting in Portland. She said she would advise all the federal agencies that this had happened, and to get them aboard.

Talked to Farmers Home Administration, which has loan funds available for a small fee, which we could qualify. We haven't talked but SPA also has potential loans



available. You know if it needs to be infrastructure things, the county can access the special public works program of the Oregon Economic Development --- My honest belief is, all we need to have is a cut rate that ... ordinarily a viable organization, we can provide the additional assistance that is needed to make it possible.

PAULINE: Make it possible.

DALE: And that would not only include --- because those funds can be, all of those can be accessed for two things. One is to retain the existing jobs. Two, if you would need to do some additional things that would provide jobs, and there are funds that provides for additional jobs --- so we can do both, you know we can do both. Because one of the things that has come up, that the millwork plant was by itself, it might need to do some additional things to make it a stronger entity than what it is doing right now. That would add some more employees, and there would be help to do that too.

And there is, you know, there has been several contacts by substantial companies, at least in the millwork division out here. ... Of course our goal is --- I'm sure everybody else's is, we'd like to be able to save all 182 jobs. Or else save as many of them, and provide somehow additional jobs that would permit anybody that was dislocated, an additional family wage job that would permit him to stay in Harney County. And that's what we're committed to, that's what the state and federal agencies are committed to. But that does mean that we've got to get somebody interested. If we can't get somebody interested, then we can't help. ... So I guess the ... many times the contacts --- you know we get the obvious ones that are here. But I guess we need also to convey that to people who have got friends or relatives that may be going to locate businesses or something someplace else, is to let them know that we do have these

resources. If they will just let us know, we'll get them in contact with them, who needs to be in contact with. Off the record, today we had Art Pozzi of Bend, and had lunch with him. And I'm going to have Mike Burton get ... financial guy here, or somebody next week. Just lay out what all these programs is. ... himself, is more interested in the plant in how it operates, and how efficiency. He's going back out after lunch to do that.

PAULINE: Uh huh.

DALE: A substantial ...

PAULINE: That's Pozzi of Pozzi Windows.

DALE: Pozzi of Pozzi Windows. He sold out to Jeld-Wen Corporation, Bend Millwork, and Pozzi business, and now has started up a small plant. Another kind of, like this one except for, they're different, up to about 70 some employees. He is looking to expand.

PAULINE: Uh huh.

DALE: Well I can tell you we've had contacts from D. R. Johnson of Prairie City, he's also got ... The Bend Millwork, which is owned by Jeld-Wen out of Klamath Falls is interested in --- I can't think of the name of the plant, used to be Dave Moulding, but they've got another name, and ...

PAULINE: Yeah, Blue Mountain Eagle called me Tuesday and wanted to know if it was true that D. R. Johnson had bought the mill. And I said, "Well I didn't think at this point it was true."

DALE: No. But he has been buying. ... I don't think you should name any names ---

PAULINE: No, huh uh.

DALE: Which does show --- and unfortunately probably the only one that so far might be interested in the whole thing would be D. R. Johnson. And I doubt if he would be ---

even if he was, there would probably be some major changes. It is my understanding, is that if we do anything, if anything is possible out there, you basically have to scrap the saw in and put all the small log saws, and log handling equipment in the front end where the logs come in. So you wouldn't process as much volume, and it wouldn't, probably take as many people. But you could save, you know, probably 40 or 50 jobs.

PAULINE: Yeah, and produce some product for the millwork.

DALE: Yeah, and of course that is the other thing. That's their other concern is --- And that's going to be one thing, the feasibility study he's going to have to look at, is how the fact that if the sawmill shuts down, how is that going to affect the ... the raw material in and export the finished product out. If that is going to still be economically feasible. Everybody seems to think ... Because a lot of those plants are doing, that are buying from Snow Mountain right now --- we ... they're just buying the raw material and then doing the same thing with it.

PAULINE: Uh huh. So it wouldn't be more expensive to bring it here, than it is to take it there. What about the LT and L building? I heard something said somewhere the other day that something might be going into the LTL building. Had you heard anything about that?

DALE: Well ---

PAULINE: Or are you at liberty to say?

DALE: I think I am. Are you coming to a meeting tomorrow, or somebody from your staff?

PAULINE: I don't know --- no, I didn't know about a meeting. So ---

DALE: Well let me tell you what the meeting is, and then we'll see if there is a reason you can't come.

PAULINE: Okay.

DALE: Allisons have bought the land right next to it, back towards Hines, and they're attempting to buy the LTL. And what they wanted to do is put in a major recreational vehicle repair. Do a quick food place. They're trying to get somebody interested in putting a major truck stop there with a restaurant and all ---

PAULINE: Good location for that.

DALE: And, plus the truck stop and the restaurant, they would hope to be able to contract that out. What they would like to do is do the recreational vehicle repair, to do Cummings Caterpillar diesel engine repair for big trucks, you know like the one out of Bend. They have that; they've already talked to them about that. And then put the quick food type thing in there. They've asked to have a meeting tomorrow at 3 o'clock, and I assumed that that was what they are going to announce it. Just let me ask.

PAULINE: Well if you --- yeah --- if ---

DALE: I'll call ... and see if she has any objections.

PAULINE: I understand the fragility of these kinds of negotiations. And if it is something that ---

DALE: Well I think that this is, it's pretty well along. I don't think there is a --- And I'll just tell her that --- if you want just for background, and you'll do it ... background ... at the appropriate time. If not ---

(On telephone) Yeah, Dorothy --- oh it's Hilda, that's who I wanted to speak to. This is Dale. Do you have any problems if the paper comes to the meeting tomorrow? Okay. Good. Well I didn't think there was. No, I thought ---

... You know this is good news, and good news is what we are in short supply of right now. And so if you guys don't have any problems with it, I think --- I'll ask him to come. Okay, thanks. Good-bye. She said no problem.

PAULINE: No problem.

DALE: Three o'clock.

PAULINE: Three o'clock.

DALE: I think it is three o'clock. Yeah, three o'clock. And you know they're working some angles, which is good, because it works for us. I don't know, you know, maybe you ought not to say that. But there ... from this Mexican minority, the other major ... to the pack. So you ... minority if you own a business, which gives you some things that you can do otherwise. But they may not ---

PAULINE: Go for it.

DALE: That's what I say.

PAULINE: Whatever works. Well thank you for --- I'm glad I asked. I'm usually the last one to find out anything.

DALE: Well you know they are negotiating with Lindsay on that. The problem is, right now is there is some contamination there, and they've got to work out some kind of a deal as to how to handle that, the contaminated soil. They don't, right now they don't believe it's deep contamination, it's just where diesel and some oils have been spilt on the top of the soil. It won't be a major problem. But even those, you know ---

PAULINE: Well anymore that's got to all be, has to be resolved.

DALE: Resolved, resolved first. So yeah, they're pretty well along I think in that ...

PAULINE: That sounds good. Well this is what I had heard was that --- well the comment I heard was, they didn't know whether they could say anything or not. But they were talking about it to everybody, so they didn't know why --- but, you know ---

DALE: Yeah. I had ...

PAULINE: Yeah.

DALE: ... let everybody know. Because ... rumors of it. ... who knows how far it could go? But it could be, you know, ... they all wouldn't be good jobs, but quite a few of them would ---

PAULINE: Well you know it's a perfect place for a major truck stop.

DALE: Uh huh. You know they've already done some market research, got the number of trucks that comes through here. And know what the volumes is, and what the business opportunities are. And know also that if you had a really good operation out here, you might get more. You get a tremendous amount in the winter, you switch off the interstate because of Cabbage Mountain and --- what's the one at LaGrande, Ladd Canyon?

PAULINE: Yeah, Ladd Canyon.

DALE: Yeah, just --- you don't have any major passes coming this way.

PAULINE: Yeah.

DALE: So all kinds of trucks come this way. But even in the summer, you know, ... Bend is truck after truck. So if they would, you know, if they could get --- they've talked to Burns Brothers, see if they could build a, interested in a major truck stop, a nice

restaurant, showers, and have facilities for the guys. Plus ... big parking lot so that those guys have plenty of room to park. Even if they just want to sleep in their camper.

PAULINE: Yeah.

DALE: They have a place where they can do it, and not having to be concerned about their safety, and a restaurant.

PAULINE: Yeah. Now what about this juvenile facility?

DALE: The juvenile task force that met, one of the things that --- you know that's been almost a year ago, there needs to be more juvenile correction facilities. And we've got that; even have more ability to treat those, those seriously --- crime against other people.

And one of the programs was to build four more 60 to 100 bed juvenile correction facilities around the state. And the proposal would be that, at least one of those should be in Eastern Oregon. You know that's --- now we're at capacity for ... Those two prison issues were that --- more the level of juvenile is ... treated as criminals. ... no criminals. It is not believed that they would still need to be put in, in adult prisons with the older prisoners. You need some place to put them in.

And so we have at least got the ball rolling to say that we'd like to be considered for one of those prison facilities at Burns. If they're going to have one in Eastern Oregon, it is about as centrally located for Eastern Oregon as you could have it. But all the rest of the major communities in Eastern Oregon have already got some kind of a federal, or not a federal, but a state facility. You know you've got the state mental thing at Pendleton, not too much mental, but they use a lot of prison people there, together there, a correctional facility out of it. Baker has got one of those adult correction facilities. The one in Bend, or the one in Ontario is a correction facility. Bend just came

up with one of those, to use the old military facility out there for a juvenile facility. It would be more like a work camp type thing.

So there are all of those that has some kind of facility already, and they're not centrally located. Our strong list is that since everybody else has got a ... pie, we'd like to get a shot at it. And besides that, if you look at Central Oregon, we at once --- fifteen years or so, when I was on a health ... board, looked at Eastern Oregon. Actually the center of Eastern Oregon is out here by Snow Mountain. If you looked at the exact center, it would --- probably not going to get anything there, but maybe in Burns.

PAULINE: Burns is not that far from central --- Yeah.

DALE: Not far away. And so we wanted to get the word, start to get the word out to see what kind of opinion we get out of the public, and start preparing. There are plenty of things ... if the legislature authorizes those, and that will have to be. Something that will be determined with the legislature, authorize one of them. We've already done the groundwork. We're asking one of the guys to come in that would be involved in that project, and --- ... anyway he's supposed to be down the 23<sup>rd</sup> of January. What we hope to do is, you know, use a little bit of a, the view of the community. But more than that, we could have him tell us, you know, just what it is that a community would need to provide, what size of land it would take. What kind of facilities you would have to have as far as sewer, waters, and roads. You know they'd have to build the facility itself, but they'll support the --- those things.

Talking to the people in Malheur County, and you know they had some real opposition to that state prison being there. But the jobs, they're just great jobs, and they create lots of them. Plus they buy a lot of stuff locally. It turned out that it would really



be a boom. And so far their fears that they're going to bring an unhealthy element into the community hasn't arrived. But the juvenile, I think you could have, to just alleviate those fears. Because number one, juveniles probably stay on the whole less than a year in one of these facilities, and they go back to their parents. Their parents are not coming to be with them here. The juvenile comes here; they'll go back to their parents. You're not going to have the camp followers that you could at an adult facility. And if history tells us anything, there is not going to be lesser needs for these kinds of facilities, but a greater need. They provide good jobs, gives some stability to the community. And I think we need to take a serious look at it. If you want to put something in to just kind of get the word out so that when we start --- seeing if there is going to be any support.

PAULINE: Well I think the community needs to look at these possibilities. Ethel and I were talking the other day, and she was --- well I kind of brought this up at PRIDE too, that some of the things that CRT is doing, or talking about isn't getting enough publicity. But, you know, it is a real hard thing, because you can't publicize something that is a hope or a dream, until you get something solid. And some of those, our little successes aren't really milestones, they have just been kind of little tiny baby steps.

DALE: Little steps. You have to do those little steps before you can make the big steps.

PAULINE: But I think we can probably talk about some more of these things than we have in the past. So much of it that we have talked about has been kind of tentative, and then what we talk about doesn't happen, but something else does.

DALE: I just, oh I called Timms, he was ... for a meeting with Pozzi, and you might want to call him. The announcement is going to be officially made. But he is going to be co-chair of ways and means. And that is going to give us a real opportunity for Harney

County that probably comes once in a lifetime. Here is the guy that makes the money decisions for the State of Oregon, is going to be in a position to help things like the juvenile correction institute, if that comes about. But ... other things. Well I thought --- well you might say, you know, ... for state government, one of the top four or five people in the State of Oregon. You might want to call him up.

PAULINE: Yeah.

DALE: Talk to him about it. The other is, he told me he just heard a rumor, and you might --- And I was going to call, but Denny Jones was appointed the other co-chair. And if that happens, you know, what a better time if we want to go forward, and have got ideas to try out for --- that is depended on the State of Oregon. We will never be in a better time to move ahead. We will have friends in high places, and this is just --- We need to capitalize on that. Someone said that's pork barrel. I just say that's part of the deal.

PAULINE: I guess reality.

DALE: Reality, yeah. And most of this is not pork barrel in the sense that it is not going to happen, it's just that these things are going to happen, where they are going to happen is what's up for grabs.

PAULINE: For grabs.

DALE: And the metropolitan people in the state have been the power and that's where all of the benefits have went in the last 20 years. The first time since I can really remember, they're going to have people who are interested in the rural parts of the state. And I know I went to the ALC meeting a couple weeks ago, the board of directors of the

urban counties are scared to death, you know, they've had it their way for so long now they're afraid that they're not going to be number one on their list.

PAULINE: Yeah.

DALE: My comment to them was, no sense being afraid about it, you're just not going to be number one on that list. You're going to be second for awhile, and you're going to find out how the rest of us have lived for the last 20 years. And you know they don't like that.

PAULINE: Uh huh.

DALE: So --- and you know, I know Gene feels really strongly about rural issues. You might talk to him to see if there isn't a story there.

PAULINE: Yeah. He, you know, he was making comments yesterday, but I had some business to take care of with Ted Farioli, and so I really didn't hear too much of what he said.

DALE: Well I don't know, I think he is leaving this afternoon to go to, over to Sun River, and his kids are coming in, or his daughter is coming in. And then ... He will be back after Christmas.

PAULINE: Yeah, I heard that. We're going to be closed down over the weekend. I am not going to work Monday. I absolutely will not work --- we may be there all night Tuesday night, but I am not going to work Monday. I always work the holiday, if we have a Monday holiday, I always have. No more. Well I appreciate your ---

DALE: Well I think ...

PAULINE: Slipping me in here and ---

DALE: Someone else, possibilities, you know, if the community wants it, then I think we're in a position to do it. If they are absolutely saying, well we want this --- take our chances with what we've got. You know as much as I love lumber and Ag, and think it is a great way of life, I think it is a ... of economic life in the community, you know.

PAULINE: Well ---

DALE: And we've got to come up with something else to ---

PAULINE: We're not going to get --- it's never going to be what it was. We won't, we'll still have it, but it's going to be different.

DALE: We're not going to suffer as bad this time as we did, you know, first time we had 1100 jobs, and the next time it was 500 jobs, and well this time it is 182. Just as tough on the 182 as it was on the 1100. Except for the community, it's not near as big a percentage. Although it's probably the best 182 jobs we've got. It's not to say it won't hurt, you know, just like you had in the paper yesterday. It's going to be out of proportion economically to the number of jobs.

PAULINE: Well that was really --- I was glad that Richard shared that information with me. I ---

DALE: But if we can save, if we can save the millwork, yeah, let's say 70 of those jobs off the start. And I'm confident that if we save the millwork, just operate the existing plant we'll take a few more workers that --- just because there was the interplay between the mill and the secondary wood plant.

PAULINE: Yeah, they're going to have to have an office staff and a management staff.

DALE: Yeah. So there'll be, and there will be some maintenance things, and you know a lot of the stuff that --- And you're going to have to, you know, previously when you

wanted some wood they would just put it on a fork lift and brought it in. Well now you're going to have to have somebody to provide the loading and unloading wood. And places to store it, and how to get it out of storage. And so there is going to be some additional things that will take place if you run a business ... So yeah, I think it's --- It's not good news by any sorts, but it could be worse. In the meantime --- I'm not sure we'll be ready to ... possible to provide an opportunity for these guys to stay in Harney County if they want to. I know they want to, that's never been a ... But if we had a line to it, to further process that, then we'd have to have another 40-50 employees. Well I said the experience we've had before, all you'd have to do is advertise, and there'd be 20 or 30 people for every job. And you'd have all the people who had moved out of Harney County because there wasn't a job ---

PAULINE: Moving back.

DALE: Moving back. And so you wouldn't be --- one of the problems they're having over there is the caliber of their work force. They're not being able to keep them. I said we've had people come back here who want to work, who know how to work, and who want to live in Harney County, and would give you a full day's work if you would give them a job. So --- And I agree, I don't have any doubt about that.

PAULINE: Yeah.

DALE: So, I'm not looking forward to the mill closing down, but I don't think we can afford to sit around and cry in our beer either. We've got to see what we can do to move ahead on this thing. If you minimize the impact out there, and then --- want their prison or something else to provide their job. And I guess, I'm convinced, because I'm convinced. I can't see there is going to be many detrimental effects --- the juvenile

correction facility. Because the kids will be --- they'll be contained; they won't be out in the community. They'll be taken back to their county of commitment when they're released. There will be no reason for them to stay here. So all you do is have a number of kids out here someplace that were in a secured facility. The only thing that would be happening is you would be providing ... and security and jobs. And those are all good paying jobs. ... waitress jobs, or something like that.

PAULINE: Yeah.

DALE: You got the family rate jobs. Takes a lot of jobs when you have to man a facility 24 hours a day, 365 days a year. It adds up to a lot. So, anything I think you can do to boost --- people have to make the decision, but you know the more favorable that you can present it to them, you know I think the more apt people will look at it ...

PAULINE: Yeah, I'm more than happy to pass the word along in a positive way.

End of Tape

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